



## 2019 - 2020 Board Members

**President** John W. Lassiter

**Pres Elect** Jerry Coughter

**Past Pres** Mike Hawley

**Secretary** Sandy Osborne

**Treasurer** Phil Volponi

### Directors 2019-2020

Cheryl Banks

William Bradley

Dena Diorio

Carla DuPuy

Bill Loftin, Jr.

Clyde Robinson

Rudy Rudisill

### Directors 2019-2021

Colleen Brannan

Stuart Hair

Stephanie Hinrichs

Chris Kemper

Chad Lloyd

Alexandra Myrick

Edwin Peacock, III

### Membership John Tabor

### Foundation William Bradley

### Programs Mac McCarley

1<sup>st</sup> Qtr Edwin Peacock

2<sup>nd</sup> Qtr Ron Kimble

3<sup>rd</sup> Qtr Jeff Atkinson

4<sup>th</sup> Qtr Karen Price

## MICHAEL REDDINGTON

### The Art of Interrogation



Today all 120 Charlotte Rotary members and guests (at capacity at Charlotte Country Club) were schooled in the art and skill of Leadership and Interrogation. We sopped it up. Introduced with great humor mixed with great pride by his wife ~ one-of-our-own, Brooke Reddington ~ our speaker, Michael Reddington, CFI, author, Rotarian, President at InQuasive, truth advocate, and relationship builder held our rapt attention which is what his skill set is all about.

Brooke met Michael when she was required to attend a seminar on Non-Confrontational Interviewing and Interrogation techniques. He impressed her with his presentation and his mastery of interrogation then, as she got to know him, she saw firsthand what a truly excellent communicator and educator he is. Today, following Brooke's introduction, we caught a glimpse of just how spot-on she was. Michael has an amazing talent for sharing his in-depth knowledge of the strategies and persuasions in the world of what he calls "Disciplined Listening."

Adapting his remarks to what had just taken place at our meeting when we found we were about to salute the American flag without having a flag in the meeting room, Michael gave kudos to President John Lassiter's direction that we face the flag worn as a lapel pin by Linwood Bolles. That ingenious solution provided Michael's introductory comments as he opened with, "You never know when you will be called upon ..." and, from there, he held us in the palm of his hand.

Addressing his topics - Leadership and Interrogation - he spoke about strategic persuasion techniques as relevant in conversation or business forum. The best leaders see the "big picture," he told us. They have the power of vision and influence, with the latter divided between "commitment" and "compliance." Counsel such as "lead to your most important question; greet people and make each person feel special; ask yourself if you make others feel better about themselves; set long-term goals and make your approach geared toward them; build trust." Each makes so much sense and each is relatively simple to accomplish. Observe. Prepare. Focus! Then follow-up.

Speaking entirely without notes and with the forcefulness of someone who knows his craft and is a dead-on communicator, we learned so much. He reminded us that in commitment, we align our audience with us, nurturing them

to become part of decision(s) which creates a sense of responsibility. Generating compliance, on the other hand, makes others feel uncomfortable and even “threatened” which, in turn, leaves those listening feeling a sense of embarrassment ... Not good for one’s self-image and clearly wins no supporters. Never force but, rather, convince.

Listening is the mantra of leadership and interrogation. Michael spoke of “disciplined listening” and the value of focus “on the issue; not the person” as well as on “resolution, not consequence.” Throughout his presentation, the room was still as we absorbed the magic of his message and he demonstrated to us what a phenomenal communicator/interrogator/presenter/leader he truly is.

Happily, Michael left us a one-sheet recap of his strategies which were gobbled up as we left the meeting.

His final words of wisdom: PEOPLE PERCEIVE HOW WE COMMUNICATE AS PROOF OF HOW MUCH WE RESPECT THEM. To which we say, “CEO’s, sales executives, business owners, and people with vision MUST hear Michael Reddington’s message from his own lips.”

*Reporter:* Marilynn Bowler; *Head Table:* Helen Verkamp, John Lassiter, Brooke Reddington, Rujdy Rudisill, Katie Tyler, Bryan Zeiss, Rhonda York, Bill Goodwyn; *Invocation:* Jeff Atkinson; *Introduce Visitors:* Phil Volponi; *Photos:* Sandy Osborne; *Greeters:* Bill Goodwyn and Kyle Woodruff

## CLUB NEWS

Reminder that next week’s meeting (February 25) will be at Myers Park Country Club and the final RSVP has been turned in.

The environmental project with District 7680 and TreesCharlotte will be Saturday, February 29 at Shuffletown Park, 9500 Bellhaven Boulevard. 9:30AM – 12PM. Volunteers are asked to bring gloves, wear long sleeve shirts, long pants, and closed toed shoes. Rain or shine event! SMS Catering will provide BBQ lunch. Register: <https://treescharlotte.org/event/shuffletown-park-treeday/>

Correct email to reach Bryce Chambliss regarding Hospitality House of Charlotte: [jbcham15@yahoo.com](mailto:jbcham15@yahoo.com). You may also reach out to Diego Ramon: [dframon@gmail.com](mailto:dframon@gmail.com).

The club extends condolences to Jan & Ron Kimble and family upon the death of Ron’s father, Robert W. “Bob” Kimble, Jr. on February 10<sup>th</sup> in Galesburg, Illinois. Thanks to Ron for sharing this beautiful tribute. <https://www.google.com/amp/s/www.galesburg.com/news/20200212/former-mayor-robert-kimble-remembered-for-civic-legacy%3ftemplate=ampart>

The Rotary Club of Charlotte Providence will hold their 19<sup>th</sup> Annual Oyster Roast; BBQ, and Silent Auction March 21<sup>st</sup> from 5-8PM, William R. David Park (4623 Pineville-Matthews Rd). Adults \$45 (in advance); Children under 10 are free. Tickets: [www.charlotteprovidencerotary.org](http://www.charlotteprovidencerotary.org).

## MEMBERSHIP

07/01/2019	276	<b>New Members:</b> Bill Goodwyn, Kevin Loux, Bryan Zeiss, Daniel Peterson
02/18/2020	271	
Net Increase	-5	<b>Resignations:</b> Dal Shefte

Visitors	3
Club Members	111
Total	114 (48.9%)

Thanks for bringing a guest: David Shull, guest of [Wes Jones](#); Mercedes Aragon, guest of [Jim Hintz](#)

**APPROVE FOR MEMBERSHIP** (*Comments to Rotary Office by 2/18/2020*)

**Allen Clark**

**Charlotte Regional Business Alliance**

*Classification:* Economic Development - Regional

Sponsor: Jerry Coughter

Endorsed: Martin Waters and Sandy Osborne

## CELEBRATIONS

**BIRTHDAYS (02/27/2020 – 03/03/2020)**

02/27 Jerry Coughter

02/28 Margaret Marshall

03/01 Clyde Robinson

03/02 Travis Barnes

03/03 Noelle Culler

**WEDDING ANNIVERSARIES (02/27/2020 – 03/03/2020)**

02/28 Jean & Joe Penner

03/03 Carolina & Ed Driggs

**ROTARY ANNIVERSARIES (02/27/2020 – 03/03/2020)**

02 years – Helen Verkamp (this club)

08 years – Julie Haack (this club)

26 years – Mike Hawley

35 years – John Phillips

38 years – Tom Burgess

42 years – Bob Culbertson

48 years – Lamar Thomas

## UPCOMING PROGRAMS

*(All meetings at the Fairfield Inn & Suites, 201 S. McDowell St., unless otherwise noted)*

02/25 – Excellence in Leadership Award (***Myers Park Country Club***)

03/03 – How I Got Where I'm At (*Charlie Bones, Mary Grace Lostetter, Bryce Chambliss*)

03/10 – Brent Cagle, Charlotte Douglas International Airport

Photos from our luncheons and other events can be found on Flickr [Click here](#)